| Company | Spoken Words | Approximate Duration |
|-------------------|---|----------------------|
| <u>TrackAbout</u> | 179 (150-160 words = 60 seconds of video | 72 SEC |

| AUDIO | VISUAL |
|--|---|
| Background Music. | The visual below are just suggestions. Refer to brand guidelines. Here are some videos that might be useful for style consideration- Digital Ocean Jetty |
| NARRATOR (V.O) Your returnable containers are a valuable and important part of your business but how well do you keep track of them? | A variety of <u>asset icons</u> appear on screen. This is a list of assets: Gas Cylinders, Chemical Totes/IBCs, Returnable Plastic Containers, Medical Equipment The assets morph into <u>floating points</u> , they have interconnecting lines <u>forming a web</u> that spreads outward. |
| NARRATOR (V.O.) Tracking containers through unreliable paperwork or outdated systems may be costing you time and money in lost inventory or under-utilized assets. | A <u>pile of paperwork</u> accumulates, springing from the bottom up. On top, several of the sheets blow away representing the leakage that can occur. Back to the <u>web of floating points</u> , a magnifying glass scrolls over one of the points with an icon for some type of container. As the <u>magnifying glass</u> passes over the icon a <u>question mark</u> appears in the magnification - this asset is now missing. |
| NARRATOR (V.O.) TrackAbout is cloud-based asset tracking software that helps businesses manage physical assets - specially designed for those routinely sent out and returned like containers. | A laptop appears, the TrackAbout <u>LOGO</u> slides onto the laptop's screen. Show a variety of container icons moving in a <u>cycle</u> . Transition to- |

| NARRATOR (V.O.) Get complete asset lifecycle transparency; TrackAbout makes it easy to locate, rent, deliver, and maintain returnable containers. | The cycle icon remains but morphs into a version of this graphic from the website, only with Locate, Rent, Deliver, and Maintain as the text. |
|---|--|
| NARRATOR (V.O.) Just download the TrackAbout App to your mobile device to scan a barcode or RFID tag on your assets. | A phone <u>scans the barcode</u> on an asset, the <u>phone</u> is just floating (no hand), it's a POV type shot. |
| NARRATOR (V.O.) Our secure website gives you complete oversight into where an asset is, what it's being used for, and when it will be returned. | Close on a laptop screen, showing some of the TrackAbout UX interface which could be simplified to a degree for animation. Check about most up to date graphics for website, here is a screenshot from the previous video (one, two) |
| NARRATOR (V.O.) Useful analytics and reports improve asset utilization, boost rental revenues, and reduce spending on replacements. Whatever your business needs, TrackAbout offers data-driven asset visibility for better service. | Analytic icons and an example report open on the laptop screen. Screenshot three. The laptop spins and disappears, transitioning to a spinning cog. |
| NARRATOR (V.O.) Protect your asset investments, use data as a competitive advantage, and drive smarter business growth. | Inside the cog an icon for <u>asset investment</u> appears, the icon remains static as the spinning continues. Other <u>cogs spring forth</u> , spinning in conjunction with one another. Some are empty, icons pop up in others like <u>data icon</u> and <u>business growth icon</u> . Transition to- |
| NARRATOR (V.O.) TrackAbout. Track with Transparency. | End on <u>LOGO</u> . The <u>3 curved bars</u> blink a few times like a transponder before settling into the static logo. |
| NARRATOR (V.O.) Want to learn more? Schedule your free demo today. | KINETIC TEXT: Schedule your free demo today! Maybe a clickable hyperlink appears that takes the viewer directly to the demo scheduling landing page. |